

# SRI VENKATESWARA MEDICAL AGENCIES





## Introduction

We introduce ourselves as an established organization, which has been the most innovative medical agency which is being strategically placed in the city of Hyderabad, we have been the most vibrant entity, which is locally owned and being operated by a team of medical professionals.

We have had a gradual transition from being just a pharmacy store and getting onto the pinnacle of pharmaceutical distribution across the states of Telangana and Andhra Pradesh.

We have become an established organization which caters to the entire pharmacy needs of the individuals. It is absolutely needless to mention that we have transitioned ourselves as a most recognized medical agency which has been fulfilling the medical mandates since the last 10 years of its existence in the marketplace.

## The Modus Operandi

Our modus operandi has been specifically crafted in such a way that we tend to bring about a comprehensive approach to the healthcare sector and equally believe that our services are being delivered at the best comfort of the customer's all the time.

## The Team Advantage

The on-board team has its own privilege and brings forth a best practice of unique blend of distribution methods, and further strengthens itself with a stupendous network of more than 10 sales and medical representatives who always have the ultimate reason of bringing about the best quality delivery at all times.

Above all, the representatives have the required audacity to work with most of the government medical offices and to also bring about the required medicine and for the respective institutions.

### The Approach

- Our approach since the inception, was to have cordial relations with all the vendors and thereby taking the day-to-day updates from them and further ensuring that the medical products get delivered at the right time.
- We keep ourselves updated in the market with reference to knowing the current health requirements and about the new drug that has hit the market and its profound demand for healthcare.
- Further, the management and the team is always ready to take up any new opportunity with utmost diligent way.







### We touch the human lives...almost every single day

The company was also founded with a deep understanding commitment of delivering all our medical products sticking to the exact Turn Around Time (TAT), as we understand and equally comprehend that medical products when reached at the exact time make the life better and reachable when needed. As we keep touching the human lives, we keep supplying the medicines on a day-to-day basis and while doing so, we have transformed ourselves and equally transcended to become one of the most preferred medical distribution companies, and further our path towards reaching the dizzying heights.

#### **Our Affiliations and Standard Authorizations**

The company does have the affiliations and equally the standard authorizations for the medical distributions:

We have the standard authorizations for the medicine distribution

- The Orissa Drugs and Chemicals Limited (The Public Sector Undertaking-Government of India)
- The Human Biological Institute (A Division of Indian Immunologicals Limited)
- The Roche International
- The Coloplast
- The Vivan Surgicals-The Exports and Imports
- The Shilpa Medicare

As a medical distributor, the team has been making an exclusive empanelment with some of the organized sectors and has been involved with regular local supplies of products to the following renowned organizations:

- The Employees State Insurance (ESI) which caters to both Telangana and Andhra Pradesh.
- The Central Government Health Scheme (CGHS)
- The Telangana State Medical Services & Infrastructure Development Corporation (TSMSIDC)
- The Andhra Pradesh Medical Services & Infrastructure Development Corporation (APMSIDC)
- The South Central Railway Hospital, Labour Welfare Office & Military Hospital Golconda (MH)

#### Growing with leaps and bounds with emerging markets

Understanding the emerging and evolving markets today, Sri Venkateswara Medical Agencies has got into a perfect renaissance of projecting itself towards garnering and nourishing the business relationships and get into a ambient new partner relationships with pharmaceutical manufacturer in order to get hold of the new variant of drugs and further looking forward towards penetrating in the consumer market and reaching out to the consumer world.

We have been growing with leaps and bounds, and our focus has been really stuck towards medical distribution and continuing to showcase our expertise towards customer service.

#### The Core Values which becomes a basic tenet

We are at our helm in the domain concerned with the trade of pharmaceuticals, and since the inception we as a collective group of associated individuals, we give utmost importance to the customer's needs. The company has been running successfully quite well, and the attribute for this is given to the elaborate service orientation by each and every member of Sri Venkateswara Medical Agencies.

It would be needless to mention, we are much beyond the calculation towards the business turnover, it is the inscribed value and we remain pertinent to that which we have conceived, and has remained our legacy for a prolonged period of time.

### The Participation towards the government tenders

The company vehemently participates in most of the government tenders, which periodically happens when the gazette notifications are released gradually. Indeed, these tenders actually help us and keep encouraging us to commit ourselves more toward being a dedicated medical distributor.

Nevertheless, we keep waiting for the approval of these tenders and would be immensely happy to be appointed as an authorized stockists. So, for any deals that needs to be signed and approved we are ready to with all the necessary documents or the bank guarantee or advance payment required



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